

DOLLY CHUGH

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NYU Stern School of Business
44 West 4th Street, KMC 7-55
New York, NY 10012

dc1393@stern.nyu.edu

www.dollychugh.com

<https://www.stern.nyu.edu/faculty/bio/dolly-chugh>

ACADEMIC APPOINTMENTS

New York University

Stern School of Business, Department of Management and Organizations

2020 - pres. Jacob B. Melnick Term Professor

2015 - pres. Associate Professor (tenured)

2006 - 2015 Assistant Professor

EDUCATION

Harvard University

2006 Ph.D. in Organizational Behavior
Harvard Business School

2003 M.A. in Social Psychology
Graduate School of Arts and Sciences

1994 M.B.A.
Harvard Business School

Cornell University

1990 B.A. in Psychology and Economics
College of Arts and Sciences
Graduated with distinction in all subjects, Dean's List during four of eight semesters, Varsity Tennis Team (two-time Co-Captain).

RESEARCH INTERESTS

The Psychology of Good People: Ethics, Race, Gender, Implicit Bias, Bounded Ethicality

AWARDS, HONORS, AND GRANTS

2020 Academy of Management Journal Best Paper Award for *Diversity thresholds: How social norms, visibility, and scrutiny relate to group composition* (Chang, Milkman, Chugh, and Akinola, 2019)

2020 NYU Distinguished Teaching Award: one of six faculty selected from thousands across the university, based on input from current students, alumni, and colleagues

2018 [Top 25 TED Talks of 2018](#): "How to let go of being a 'good' person—and become a better person".

- 2018 SPSP Fellow: Recognition of “extraordinary, distinctive, and longstanding contributions to the science of personality and social psychology” from the Society of Personality and Social Psychology
- 2018 Affiliated Scientist: Behavior Change for Good initiative, led by Professors Angela Duckworth and Katherine Milkman.
- 2018 "Favorite Books of 2018" - *The Greater Good Magazine*
- 2018 Next Big Idea Club [finalist](#): This book club focuses on books that are "ground-breaking, science-based, and actionable". My book was selected as a finalist, "one of six new books to have on your shelf" - per the club curators, Malcolm Gladwell, Adam Grant, Susan Cain, and Daniel Pink.
- 2018 Action Book Club selection (the 13 other titles were books by bestselling authors like Tommy Orange, Brene Brown, Frederick Backman, and Celeste Ng.)
- 2018 Other book honors (sample):
- WeQual summer reading list
 - *Poets and Quants* [books recommended by business school deans](#)
 - *Professional Book Club Guru* [recommended books for management and leadership book clubs](#) (includes titles by Stacey Abrams and Sheryl Sandberg)
 - *Forbes* ["Ultimate Summer Reading List for Women in Power"](#)
 - *Poets and Quants* ["Top Summer Reads for Future Biz Majors"](#)
 - *Politico* [list of 40 political heavy hitters and what they are reading](#) (recommended by Shaun King)
 - *TED.com* [list of books that TED speakers would bring to a deserted island](#) (recommended by Chieh Huang)
 - *CNBC* ["Business books recommended by Bill Gates, Barack Obama and other successful people"](#) (recommended by Adam Grant)
 - *Forbes* ["Three Books from 2018 That All Value-based Leaders Should Read"](#)
 - *CNBC* [Adam Grant's list of 6 new books about psychology that can help you succeed at work](#)
 - *YW Boston* [reading list for social equity](#) (includes titles by Ta-Nehisi Coates, Angela Davis, Michelle Obama)
- 2015 The White House Council of Economic Advisers Issue Brief (August 2015) cites Desai, Chugh, & Brief, 2015 on the topic of Women in Business.
- 2015 Stern Teaching Excellence Award: awarded to one Stern faculty member per year.
- 2015 West Windsor-Plainsboro High School Hall of Honor: induction into alma mater's hall of fame.
- 2014 Top 100 Most Influential People in Business Ethics, as named by Ethisphere Magazine.
- 2014 SSRN Honor, Co-Author of One of the “10 Most Downloaded Papers of the Year”.
- 2015, 2014, 2009 Nominee for Stern MBA Professor of the Year (three-time nominee, based on MBA student nominations).
- 2013 Dr. Martin Luther King Jr. Faculty Award, annually awarded by the Provost to five faculty from

the entire New York University faculty who exemplify the spirit of Dr. King.

- 2014 Abraham J. Briloff Prize in Ethics, awarded for Chugh, D. & Kern, M.C. "Becoming as ethical as we think we are: The ethical learner at work" (2014).
- 2010 Russell Sage Foundation Small Grant in Behavioral Economics Research: "A Study of Discrimination and Intertemporal Choice". Co-PI with Katy Milkman and Modupe Akinola (2010).
- 2009, 2010 Aspen Institute Faculty Pioneer, Rising Star Category finalist.
- 2009 Making Connections Award, Academy of Management OB Division.
- 2009-2011 Daniel Paduano Faculty Fellowship in Business Ethics.
- 2005 George S. Dively '29 Award for Distinguished Pre-Dissertation Research, Harvard Business School. Awarded to one HBS Organizational Behavior doctoral student in 2005.
- 2005-2006 Graduate Research Fellowship, Harvard University Program on Negotiation.
- 2004 Graduate Fellowship, Center for Basic Research in the Social Sciences, Harvard University.
- 2004-2006 Graduate Associate, Center for Basic Research in the Social Sciences, Harvard University.
- 2001-2006 Harvard Business School Fellowship for Graduate Study.

TRADE BOOKS

Chugh, D. (forthcoming in 2022). *How to Heal a Nation*. New York: Simon and Schuster.

Chugh, D. (2018). *The Person You Mean To Be: How Good People Fight Bias*. New York: HarperCollins.

- Endorsed by Billie Jean King, Angela Duckworth, Carol Dweck, Kenji Yoshino, David Thomas, and others

- Foreword written by Google's former "Chief People Officer" Laszlo Bock

- #1 bestseller in Business Ethics / #2 bestseller in Human Resources for prolonged period on Amazon.com

- Selected as the Common Read for incoming first year students at Vanderbilt University (2020) and Quincy College (2020)

- Numerous other honors, as listed under Awards, Honors, and Grants

ACADEMIC PUBLICATIONS

1. Lucas, B., Giurge, L., Berry, Z., and **Chugh, D.** (2021). A longer shortlist increases the consideration of female candidates in male-dominant domains. *Nature Human Behavior*.
2. Chang, E., Milkman, K., **Chugh, D.**, & Akinola, M. (2019). Diversity Thresholds: How Social Norms, Visibility, and Scrutiny Relate to Group Composition. *Academy of Management Journal*, 62(1), 144-171.
3. **Chugh, D.**, & Kern, M.C. (2016). A Dynamic and Cyclical Model of Bounded Ethicality. *Research in Organizational Behavior*, 36.
4. **Chugh, D.** & Kern, M.C. (2016). Ethical Learning: Releasing the Moral Unicorn. In Palmer, D.A., Greenwood, R., & Smith-Crowe, K (Eds.) *Organizational Wrongdoing*. Cambridge: Cambridge University Press.

5. Rattan, A., Savani, K., **Chugh, D.** & Dweck, C. (2015). Leveraging Mindsets to Promote Academic Achievement: Policy Recommendations. Invited Submission for special issue (Topic: What if the President had a Council of Psychological Advisors?) of *Perspectives on Psychological Science*, 10(6), 721-726.
6. Tenbrunsel, A. & **Chugh, D.** (2015). Behavioral Ethics: A Study of Increased Breadth and Depth. *Current Opinions in Psychology*, 6, 205-210.
7. Milkman, K.L., Akinola, M., & **Chugh, D.** (2015). What Happens Before? A Field Experiment Exploring How Pay and Representation Differentially Shape Bias on the Pathway into Organizations. *Journal of Applied Psychology*. SSRN's #1 downloaded paper of the week of May 11, 2014, top 10 downloads of the past 12 months, and top 1% of downloads of all time and top 10 downloads. Top 10 of 2015.
8. Desai, S., **Chugh, D.**, & Brief, A. (2014). "The Implications of Marriage Structure for Men's Workplace Attitudes, Beliefs, and Behaviors toward Women." *Administrative Science Quarterly*, 59(2), 330-365.
9. **Chugh, D.**, Kern, M.C., Zhu, Z., & Lee, S. (2014). "Withstanding Moral Disengagement: Attachment Security as an Ethical Intervention." *Journal of Experimental Social Psychology*, 51, 88-93. [first two authors contributed equally]
10. Milkman, K.L., Akinola, M., & **Chugh, D.** (2012). "Temporal Distance and Discrimination: An Audit Study in Academia." *Psychological Science*, 23(7), 710-717.
11. Bereby-Meyer, Y., Moran, S., Grosskopf, B., & **Chugh, D.** (2012). "Choosing between lotteries: Remarkable coordination without communication." *Journal of Behavioral Decision Making*, 26(4), 338-347.
12. Kern, M. and **Chugh, D.** (2009). Bounded ethicality: The perils of loss framing. *Psychological Science*, 20(3), 378-384. [both authors contributed equally]
13. Milkman, K., **Chugh, D.**, & Bazerman, M. (2009). How can decision making be improved? *Perspectives in Psychological Science*. 4(4), 379-383.
Reprinted in: *Rotman: The Magazine of the Rotman School of Management* (2007), 20-25.
14. **Chugh, D.** and Brief, A. (2008). Where the Sweet Spot Is: Studying Diversity in Organizations. In Brief, A. (Ed.), *Diversity at work*. Cambridge, England: Cambridge University Press.
15. **Chugh, D.** and Brief, A. (2008). 1964 was not that long ago: A Story of Gateways and Pathways. In Brief, A. (Ed.), *Diversity at work*. Cambridge, England: Cambridge University Press.
16. Nosek, B. A., Smyth, F. L., Hansen, J. J., Devos, T., Lindner, N. M., Ranganath, K. A., Smith, C. T., Olson, K. R., **Chugh, D.**, Greenwald, A. G., & Banaji, M. R. (2007). Pervasiveness and correlates of implicit attitudes and stereotypes. *European Review of Social Psychology*, 18, 36-88.
17. **Chugh, D.** and Bazerman, M. (2007). Bounded Awareness: What You Fail to See Can Hurt You. *Mind and Society*, 6(1), 1-18.
Reprinted in: *Rotman: The Magazine of the Rotman School of Management* (2007), 20-25.
18. Bertrand, M., **Chugh, D.**, & Mullainathan, S. (2005). Implicit Discrimination. *American Economic Review*, 95 (2), 94-98.
Reprinted in: Karen G. Duffy (Ed.), *Annual Editions: Psychology*. New York: McGraw Hill.
19. **Chugh, D.**, Banaji, M., & Bazerman, M. (2005). Bounded Ethicality as a Psychological Barrier to Recognizing Conflicts of Interest. In Moore, D., Cain, D., Loewenstein, G., & Bazerman, M. (Eds.), *Conflicts of Interest: Challenges and Solutions in Business, Law, Medicine, and Public Policy*. New York: Cambridge University Press.
20. Bazerman, M., & **Chugh, D.** (2005). Bounded Awareness: Focusing Problems in Negotiation. Thompson, L. (Ed.), *Frontiers of Social Psychology: Negotiations*. College Park, MD: Psychology Press.
21. **Chugh, D.** (2004). Societal and Managerial Implications of Implicit Social Cognition: Why Milliseconds Matter. *Social Justice Research*, 17(2), 203-222.
22. Idson, L.C., **Chugh, D.**, Bereby-Meyer, Y., Moran, S., Grosskopf, B., & Bazerman, M. (2004). Overcoming Focusing Failures in Competitive Environments. *Journal of Behavioral Decision Making*, 17(3), 159-172.

23. **Chugh, D.**, & Bazerman, M. (2003). Book Review of *The Psychology of Ethical Behavior: Social Influences on Ethical Behavior in Organizations*, Edited by: John M. Darley, David M. Messick, and Tom R. Tyler. *Contemporary Psychology APA Review of Books*, 48 (4), 426-429.

RESEARCH UNDERWAY

- With Taylor Phillips and Tamar Kreps: Allies for Whom: The Selfish and Selfless Values Underlying Allyship Engagement and Persuasiveness (under review for *PSPB*)
- With Mary Kern and Aneeta Rattan: Growth Mindset and Willingness to Confront Biases (multiple studies run; paper in preparation)
- With Modupe Akinola and Sarah Ward: Success Through Meaning and Purpose (data collection)

GENERAL AUDIENCE WRITING

- Monthly Dear Good People newsletter (2020-present): dollychugh.com/newsletter
- Monthly Forbes column (2018-19): <https://www.forbes.com/sites/dollychugh/#28325ff14358>.
- More than 100,000 cumulative views as of December 2018.
- Harvard Business Review (2018): <https://hbr.org/2018/09/use-your-everyday-privilege-to-help-others>
- LinkedIn (2018): <https://www.linkedin.com/pulse/we-still-need-meetings-heres-how-make-them-better-dolly-chugh/>
- New York Times (2018): <https://www.nytimes.com/guides/working-womans-handbook/token-woman-in-room?searchResultPosition=1&redirect=true>
- New York Times (2014): <https://www.nytimes.com/2014/05/11/opinion/sunday/professors-are-prejudiced-too.html>
- Bazerman, M. & **Chugh, D.** (2006). Decision-Making without Blinders. *Harvard Business Review*, 84(1), 88-97.
- Banaji, M., Bazerman, M., & **Chugh, D.** (2003). How (Un)Ethical Are You? *Harvard Business Review*, 81(12), 56-64.
Reprinted in *HBR's 10 Must Reads on Managing People*.
Reprinted in *HBR's 10 Must Reads on Making Decisions*
Marketed by HBS Publishing as one of their "Most Popular" publications.
Reprinted (in Italian translation) in R. Viale (Ed.), *Economics, Mind & Brain: A Behavioral Decision Perspective to Ethics*.
Torino, Italy: Il Sole 24 Ore Publishers.
Continues to actively be reprinted, almost 20 years post-publication, with 150,000 reprints to date

INVITED TALKS / MODERATOR ROLES

Multiple invites declined or deferred or pending: University of Maryland; Notre Dame; Emory

Racial Justice and Inclusivity. Panel Moderator. International Association of Conflict Management (July 2020).

How to Get Our Research Into the Minds and Hearts of Those Who Need It. Panelist. The 25th Annual Wharton Organizational Behavior Conference (November 2019).

Best Practices around Writing and Publishing Your First Book. Panelist. Harvard Business School Doctoral Reunion (September 2019).

The Person You Mean to Be. Harvard Business School Gender and Work Conference (May 2019).

Behavioral Approaches to Diversity. University of Toronto Rotman (September 2018).

Egalitarianism is Easier Said than Done: Data from Academics, Married Men, and Corporate Boards. Harvard Graduate School of Education (October 2016).

Bounded Ethicality. Stern School of Business (March 2016).

Bounded Ethicality. UCLA (November 2015)

Bounded Ethicality. Harvard Business School (November 2015).

Bounded Ethicality. Safra Center for Ethics at the Harvard Law School conference on Ending Institutional Corruption (May 2015).

The Temporal Discrimination Effect: An Audit Study in Academia. Presentation to the Paduano Research Symposium, NYU Stern School of Business, New York, NY. March 2012.

The Temporal Discrimination Effect: An Audit Study in Academia. Presentation to the Rutgers Business School Management and Global Business Department, Newark, NJ. November 2011.

Bounded ethicality. Presentation to the Paduano Research Symposium, NYU Stern School of Business, New York, NY. January 2011.

Bounded ethicality. Presentation at the University of Chicago Center for Decision Research, Chicago, IL. May 2010.

Thou Shalt (Not) Steal: The ethical consequences of automaticity. Presentation at the Harvard Business School, Boston, MA. January 2010.

Thou Shalt (Not) Steal: The ethical consequences of automaticity. Presentation at the 15th Annual Wharton OB conference, Philadelphia, PA. October 2009.

Bounded Ethicality: The perils of loss framing. Presentation at Fordham Law School, New York, NY. March 2009.

The Negotiator's (Ethical) Dilemma: How Framing Influences the Ethical Choices of Negotiators. Presentation at Baruch College, New York, NY. November 2008.

I'm not biased ... or am I? Presentation to the McGill Institute for Health and Social Policy, Montreal, Canada. February 2008.

Bounded Ethicality. Presentation hosted by the Institute for Quantitative Social Science at Harvard University. Cambridge, MA. February 2006.

Psychological Literacy: Using Science to Better Understand Yourself, Others, and the World Around You. Presentation to the EXCEL mentoring program (for AfricanAmerican undergraduates) at Adelphi University. Garden City, NY. January 2006.

Bounded Ethicality and Its Ironic Effects for Organizations. Presentation in the Conference on Corporate Misbehavior by Elite Decision-Makers: Perspectives from Law and Social Psychology, hosted by the Brooklyn Law School Center for Law, Language and Cognition and The Alfred P. Sloan Foundation. October 2004.

Bounded Awareness: Focusing Failures in Negotiation. Paper presented to the Frontiers of Social Psychology: Negotiations conference, sponsored by Dispute Resolution Research Center and the Program on Negotiations and Mediations at the Northwestern University Law School, Chicago, IL. May 2004.

The Societal and Managerial Implications of Implicit Social Cognition: Why Milliseconds Matter. Paper presented at a conference on Ordinary Unethical Behavior hosted by the Center for Basic Research in the Social Sciences (CBRSS), Harvard University, Cambridge, MA. March 2004.

Ordinary Unethical Behavior. Presentation to the Ethics, Law, and Leadership seminar, Harvard University, Boston, MA. 2004.

How (Un)Ethical Are You? Paper presented at the Yale CEO Summit Conference / LEAP, New York, NY. 2003.

Bounded Ethicality as a Barrier to Recognizing Conflicts of Interest. Paper presented to the Conference on Conflict of Interest hosted by the Carnegie Bosch Institute and Carnegie Mellon University, Pittsburgh, PA. October 2003.

CONFERENCE PRESENTATIONS

Getting Your Writing Done. PDW panel at the Academy of Management, Boston, MA. August 2019.

Having Your Cake and Eating It Too: Doing Double Impact Research for Academia and Management Practice. PDW panel at the Academy of Management, Boston, MA. August 2019.

Allies' Merits, Motives, and Missteps: How Dominant Group Members Can Promote Inclusive Organizations. Moderator for paper session the Academy of Management, Boston, MA. August 2019.

Ethical Learning (with Molly Kern). Presentation at the Academy of Management, Vancouver, Canada. August 2015.

The Temporal Discrimination Effect: An Audit Study in Academia. Presentation to the Behavioral Ethics conference, co-hosted by Notre Dame University and the Rotman School of Business. May 2012.

The affective aftertaste of the loss-framed, lying negotiator (with Molly Kern). Presentation at the Academy of Management, Chicago, IL. August 2009.

The ethical consequences of the cognitively loaded manager (with Molly Kern and Hee Young Kim). Presentation at the Academy of Management, Chicago, IL. August 2009.

The Negotiator's (Ethical) Dilemma: How Framing Influences the Ethical Choices of Negotiators (with Molly Kern). Presentation to the Academy of Management, Anaheim, CA. August 2008.

Bounded Ethicality and Leadership (with Max Bazerman). All-Academy Symposium (Leadership, Ethics, and the Future). Presentation to the Academy of Management, Philadelphia, PA. August 2007.

Implicit Bias and Organizations: The "IAT" meets OB. Symposium (Automatic Social Cognition and Organizational Behavior). Presentation to the Academy of Management, Philadelphia, PA. August 2007.

Bad Apples and Bounded Ethicality (with Max Bazerman). All-Academy Symposium (Behavioral Approaches to Ethics). Presentation to the Academy of Management, Honolulu, HI. August 2005.

Advice from Black, Hispanic, and Female Advice-Givers is Discounted (with Mahzarin Banaji). Poster presented at the meetings of the Society for Personality and Social Psychology, New Orleans, LA. January 2005.

Implicit Beliefs about Negotiation Predict Behavior (with Mahzarin Banaji and Kristin Lane). Poster presented at the meetings of the Society for Personality & Social Psychology, Los Angeles, CA. January 2003.

TEACHING EXPERIENCE

NYU Stern School of Business, MBA Program

Developing Managerial Skills ("MSkills") (2016-present)

Leadership in Organizations ("LiO") (2010-2019)

Core course coordinator (2014-2016)

Collaboration, Conflict, and Negotiation ("CCN") (2007-2015)

NYU Prison Education Program

Leadership Skills: taught at Wallkill Correctional Facility (medium/high security men's prison) (2016-2017). Currently leading book club which meets three times per year (on hold during pandemic).

PROFESSIONAL SERVICE AND ACTIVITIES

Stern School of Business Service

- Committee Member: Department Faculty Annual Merit Review committee (2020)
- Mentor: First Generation College Student program for Stern undergrads (2018-present)
- Member: Committee to launch new Masters of Organization Management program in NYU Shanghai (2019-present)
- Co-Chair/Faculty Chair: Stern MBA Orientation "LAUNCH" (2015-2019)
- Faculty Advisor: Stern Association of Hispanic and Black Business Students (AHBBS) (2014 to present).
- Founder and facilitator: Stern Micro-OB Work in Progress research seminar (2006 to present).
- Speaker: Stern Tech conference (Fall 2018)
- Commencement Speaker (invited by Dean): Stern MBA Class of 2017 Commencement (May 2017)
- Moderator: Stern Women in Business Fireside Chat with *Feminist Fight Club* author Jessica Bennett (November 2016)
- Member: Academic Programs and Teaching Resources Faculty Committee (2015 to 2019)
- Core Course Coordinator: Leadership in Organizations (LiO; Stern core MBA course, 2016)
- Facilitator: Stern Women in Business Conference (2015)
- Facilitator: Stern Healthcare Association Healthcare Summit (2014)
- Facilitator: Stern MBA Orientation "LAUNCH" (August 2011, 2012, 2013, 2014, 2015, 2016, 2018, 2019).

- Facilitator: Stern Leadership Development Initiative (LDI) event (2013).
- Facilitator: Stern Association for Hispanic and Black Business Students (AHBBS) event (2013).
- Member: Committee to revise the undergraduate Professional Responsibility and Leadership course (2008).
- Grader: OB comprehensive exams (Fall 2008, Fall 2009).
- Research practicum advisor: Hee Young Kim (2008-2010).

New York University Service

- NYU Faculty Cluster Review Committee (2021-present)
- NYU Registrar retreat speaker (January 2021)
- NYU School of Medicine (guest speaker June 2020, September 2020)
- NYU Law School (guest speaker in Kenji Yoshino's class in 2019, 2020)
- NYU College of Arts and Sciences Admit Weekend Speaker (2019) NYU Enrollment Management Senior Leadership Retreat speaker (2019)
- NYUReads finalist (2019)
- NYU Counselling and Wellness speaker (2019)
- NYU Provost Post-Doc Program: Selection Committee (2018-present)
- NYU Women's Leadership Forum: Keynote speaker (Spring 2019)
- NYU Prison Education Program: Steering Committee (2017-present)
- NYU Prison Education Program: Founder and Facilitator, Wallkill Book Club (2016- present). Recruit authors to come to the prison for a book club discussion with the incarcerated students. Books/authors to date: *Alexander Hamilton's Guide to Life* (Jeff Wilser), *Little Princes* (Conor Grennan), *Two Awesome Hours* (Josh Davis), *The Person You Mean to Be* (Dolly Chugh), *How to Get Into Our House and Where We Keep the Money* (Panio Gianopoulos), *A Beautiful and Terrible History* (Jeanne Theoharis), *Palaces for the People* (tentative – Eric Klinenberg).
- LEAD / DURF joint Negotiations workshop (July 2016)
- NYU Women's Leadership Forum: Negotiations workshop (December 2015).
- Selection Committee: Dr. Martin Luther King Jr. Award, awarded by the NYU Provost's Office (2015, 2017)

External Service

- Task Force Member: Harvard Business School Dean's Anti-Racism Task Force (2020)
- Committee Member: Outstanding Publication in OB Award, Academy of Management (2020)
- Invited Participant: Columbia Business School Diversity, Equity, and Inclusion Conference (2019-present)
- Co-Founder: AOM-ED for Academy of Management researchers interested in K-12 education (2015)
- Presenter: The Productivity Process – Research Tips and Strategies from Prolific Junior Faculty (Academy of Management PDW 2015)
- Presenter: Getting Your Writing Done: Crafting a Generative Writing Practice (Academy of Management PDW 2015)
- Invited Researcher: EthicalSystems.org, collaborative effort led by Jonathan Haidt focused on ethical system design for both practitioners and researchers
- Classifier: SSRN Negotiations Journal (2002).
- Advisory Board Member (past): Social SSRN Decision Making and Negotiation Journal.

Ad Hoc Reviewing

- *Academy of Management Journal*

- *Academy of Management Review*
- *Administrative Science Quarterly*
- *American Economic Review*
- *Journal of Experimental Social Psychology*
- *Journal of Applied Psychology*
- *Journal of Business Ethics*
- *Journal of Experimental Psychology*
- *Organizational Science*
- *Organizational Behavior and Human Decision Processes*
- *Psychological Science*
- *Social Justice Research*
- Academy of Management conference (AOM)
- CUNY Lang Grants
- International Association for Conflict Management conference (IACM)
- National Science Foundation
- University of Toronto Press

Affiliations

- Invited Team Scientist: Behavior Change for Good (initiative led by Angela Lee Duckworth and Katy Milkman)
- Invited Affiliate: ideas42 (think tank founded by Sendhil Mullainathan)
- Member: Academy of Management (AOM)
- Member: Society for Personality and Social Psychology (SPSP)
- Member: International Association of Conflict Management (IACM)
- Member: Association for Psychological Science (APS)

CORPORATE WORK EXPERIENCE

Merril Lynch & Co.

Vice President, Leadership Development Group (2000-2001)

Sibson & Company

Senior Consultant, Human Capital Practice (1996-2000)

Scholastic Inc.

Senior Marketing Manager, Classroom Magazine Division (1994-95)

Sports Illustrated

Summer Intern, Consumer Marketing Division (Summer 1993)

Morgan Stanley

Financial Analyst, Investment Banking Division (1990-92)

National Westminster Bank

Summer Intern, Leasing Finance Group (1989)

Nippon Credit Bank

Summer Intern, Banking Group (1988)

MEDIA COVERAGE

Partial listing: *The New York Times*, *The Wall Street Journal*, *NPR Radio*, *The TODAY Show*, *10% Happier* podcast, *The goop* podcast, *Scientific American*, *policymic.com*, *Forbes.com*, *Stanford Social Innovation Review*, *Entrepreneur.com*, *Washington Post*, *CosmoGirl*, *Rotman Magazine*, *The Economist*, *Huffington Post*, *Financial Times*, *Inside Higher Ed*, *Slate.com*, *Nature.com*, *The Wire*, *NBC News*. For complete listing and links, see dollychugh.com

EXECUTIVE EDUCATION, CONSULTING AND SPEAKING ENGAGEMENTS

Education- / Government-Related (select listing)

- Multiple universities
- Multiple public school districts and independent schools
- American Museum of Natural History
- University of Michigan
- U.S. Treasury Department
- Facing History and Ourselves
- Forte Foundation
- KIPP (School Leadership Program, Regional Leader Development, Foundation, NYC, NJ)
- The Trinity School
- The Ethical Culture Fieldston School
- What Works in Urban Education
- StudentsFirst NY
- The Level Playing Field
- The Advisory Board
- Leading Educators
- Women in Cable Television
- Women in Medicine
- Nassau County Bar Association

For-Profit Organizations (select listing)

- BNY Mellon
- AT&T
- Dick's Sporting Goods
- American Express
- HarperCollins
- Pixar
- AirBnB
- ESPN
- Google
- Starbucks
- The Wing
- Verisk Analytics
- American Express
- Summit Medical Group
- Liquidnet

BOARD SERVICE

Buckley Country Day School, Board of Trustees (2012-2020)